



July 02, 2001

Commonwealth of Virginia
Department of Information Technology
Acquisition Services Division
110 S. 7th Street, Lobby Floor
Richmond, VA 23219
John Tackley
Attn: Bid Section

Re: IFB# 2001-04A1/Protest Letter (2)

Dear John,

Digital Intelligence Systems Corporation (DISYS) is writing this letter to protest the award of all Hewlett Packard Printers awarded to GTSI in IFB 2001-04A1.

According to the requirements of the bid, (as stated in section 1.8.3, on page 6), the format required for printers bid in each category had to have a "URL of OEM's web page(s) (where all products offered can be verified as being available from the OEM and also where published pricing can be verified)" submitted with the bid offer.

The Printers bid in the bid response submitted by GTSI, did not have a URL which contained published OEM pricing.

DISYS would like to have all Hewlett Packard printers removed from award for GTSI, and awarded to the next lowest responsive bidder, based on the above information showing that the printers bid did not meet the mandatory requirements as specified in the IFB.

Thank you for your time,

CEO

ATUL BHATIA



Scott D. Fairholm
Agency Director

COMMONWEALTH of VIRGINIA
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July 16, 2001

Mr. Atul Bhatia
Digital Intelligence Systems Corporation
4151 Lafayette Center Drive, S600
Chantilly, Va. 20151

**Re: IFB No. 2001-04, Virginia Department of Information Technology
(Statewide Term Contracts for Printers)**

Dear Mr. Bhatia:

This letter is in response to your letters of July 2, 2001, protesting the awards of the above referenced Invitation for Bid (IFB).

Your Letter of Protest were received in this office on July 3, 2001 and is deemed to be timely. The following address the specifics of your claims.

1. Protest of awards to GTSI

Your allegation that the spreadsheet submitted by GTSI did not contain URLs where OEM pricing can be found is unfounded. Review of the spreadsheets show the URLs are present. The URLs are linked to the "name of the printer", therefore rendering them unreadable unless you look at the actual contents of the cells. The subject URLs were operation on the date of bid submission.

Your protest is hereby denied.

The Commonwealth appreciates your interest in procurements conducted by this office.

A handwritten signature in black ink, appearing to read "J. B. Edmonds".

J. B. Edmonds, Deputy Director
Acquisition Services Division

Cc: Scott D. Fairholm, DIT
Paul H. Dodson, DIT
Leslie R. Carter, DIT
John S. Westrick, Esq. Office of the Attorney General

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